# ANNA ADARSH COLLEGE FOR WOMEN DEPARTMENT OF TOURISM AND TRAVEL MANAGEMENT

## Name of the Faculty

- Dr. Geethapriya. J
- 2. Dr. P. D. Sherlin
- 3. Mrs. T. Prabha
- 4. Mrs. M. Sofia Rashida
- 5. Mrs. A. Tasneem Unissa

## COURSE STRUCTURE

| SEM | PAPER.NO              | TITLE OF THE PAPER                          | SUB CODE |
|-----|-----------------------|---|----------|
|     | [CORE PAPER]          |   |          |
|     | 1                     | PRINCIPLES OF TOURISM                       | HAU1A    |
|     | 11                    | HOSPITALITY INDUSTRY                        | HAU1B    |
|     | 111                   | INDIAN TOURIST PANORAMA                     | HAU1C    |
|     | IV                    | TOURISM BUSINESS                            | HAUID    |
|     | Elective - 1          | CULTURAL HERITAGE OF India                  | HAUEA    |
|     | Soft Skill            | LANGUAGE AND COMMUNICATION                  | PSSEA    |
|     | V                     | ORGANIZATIONAL BEHAVIOUR                    | HAU2A    |
|     | VI                    | CUSTOMER RELATIONS AND SERVICES MANAGEMENT  | HAU2B    |
|     | VII                   | PUBLIC RELATIONS AND JOURNALISM IN TOURISM  | HAU2C    |
|     | VIII                  | TOURISM MARKETING                           | HAU2D    |
|     | Elective -2           | HUMAN RIGHTS AND TOURISM                    | HAUEB    |
|     | EXTRA<br>DISCIPLINARY | COMMUNICATIVE SKILLS IN FRENCH              | HAUEC    |
|     | Soft Skill            | SPOKEN AND PRESENTATION SKILLS              | B PSSEB  |
|     | lx                    | FRONTOFFICE MANAGEMENT                      | HAU3A    |
|     | ×                     | HUMAN RESOURCE MANAGEMENT                   | HAU3B    |
|     | XI                    | RESEARCH METHODOLOGY                        | HAU3C    |
|     | Elective -3           | MANAGEMENT INFORMATION SYSTEM IN<br>TOURISM | HAUED    |
|     | EXTRA<br>DISCIPLINARY | COMMUNICATIVE SKILLS IN FRENCH              | HAUEE    |
|     | Soft Skill            | LIFE & MANAGERIAL SKILL                     | PSSEC    |
|     |                       | INTERNSHIP (AFTER I SEM) ENTRY IN IL SEM    | PSSEQ    |

| IV | ×II         | AIR TICKETING AND FARE CONSTRUCTION | HAU4A |
|----|-------------|-------------------------------------|-------|
|    | ×III        | ECOTOURISM                          | HAU4B |
|    | Elective-4  | GLOBAL TOURISM –1                   | HAUEG |
|    | Elective -5 | GLOBAL TOURISM-II                   | HAUEH |
|    |             | DISSERTATION (20+20+60=100)         | HAU4Q |
|    | Soft Skill  | COMPUTING SKILLS                    | PSSED |

### SEMESTER -I

### PAPER - I PRINCIPLES OF TOURISM

### UNIT-I

Fundamentals and practices- components of Tourism-Definition-Types of Tourism-Scope of Tourism-History of travel-Travel Motivation-Evolution of Demand-Basic Travel motivators-Measuring the Tourism Phenomena-Travel Staistics-Category of statistics.

### **UNIT-II**

Tourism planning- Co-ordination in planning- planning process-assessment of Demand and supply-establishing objectives-Territorial Planning-Human Resource planning-Financial planning-Monitoring Time factors-Tourism Marketing and Promotion.

### **UNIT-III**

Tourism promotion-Advertising, Planning and Advertising- Steps in Planning a Campaign-Procedures of Advertising Agency-Public relations –sales report-Newsletters-Publicity-Media-Vediotex-Use of Computer Technology.

### **UNIT-IV**

Concept of Marketing in Tourism- Definition of Tourism Marketing-Special features of Tourism Marketing- marketing functions-Research Techniques-Market segmentation.

### UNIT-V

The Role of Transport in the Growth of Tourism-Tourist Accommodation-Traditional and supplementary Accommodation-Tourism-Economic potential and social importance.

### PAPER-II HOSPITALITY INDUSTRY

### UNIT-I

Hospitality Industry in Tourism-Growth of Hotel Industry-Introduction-Definition of Hotel-Types of Hotel-Secondary Hospitality Establishment —Hotel Grading system-Changing Profile of Hotel Industry-Hotel chains in India-Ashoka, Welcome Group, Oberoi and Taj Group of Hotels.

### **UNIT-II**

Management Function in Hotel Industry- Front office Desk-Front office Staff-Qualities of Front office Staff-Hotel Reservation-Status of Rooms-Function of Information Department-Specimen Bill Form-Lobby Manager-Public relations Officer-Reception Department-House Keeping Organisation-Communication in Hotels.

### **UNIT-III**

Human Resurce Management in Hotels-Personnel Management-Sources of manpower for Hotel Catering Industry-Employee Facilities and Benefits-Induction-Training and Development –Leadership-Communication-Tools of Management-Financial Management.

#### **UNIT-IV**

Room Plans-Types of Rooms- Check in and Check out Procedures- Food and Beverage Services outlets- Various Types of Food services- Restaurant Organaization-Equipments- Room Services.

### **UNIT-V**

Brief History of Hotel Automation-Future of the Hospitality Industry.

## PAPER III - INDIAN TOURIST PANORAMA

### UNIT I

The People of India – Their Heritage – Arts and Crafts – Tourists Products of India: Natural and Man Made – Adventure zones – Types of Adventure Tourism – Desert Tourism – Desert Safari – Desert Festivals – Medical Tourism – States Promoting Medical Tourism – Rural Tourism – Coastal Tourism – Cultural Tourism.

### UNIT II

Religious Sites: Hindu, Jain, Buddhist, Muslim, Sikh and Christian – Art and Architecture – Style Adopted Over the Ages.

### **UNIT III**

Museums – Monuments – Galleires of India – Hill Stations of India – Beaches – Wild life Sanctuaries – National Parks.

### **UNIT IV**

Performing Arts: Dance, Music, Drama - Different Styles - Different Schools.

### **UNIT V**

Fairs and Festivals of India - Handicrafts - Costumes and Customs of India.

#### PAPER I V - TOURISM BUSINESS

### UNIT I

Factors Influencing Types of Organization – UN conferences on International Travel and Tourism – NTO – Tourism Administration in India – The Sargeant Committee – Tourism Office in India – Overseas Office – Ministry of Tourism – Department of Tourism – Tourism Information Office – India Tourism Development Corporation.

### UNIT II

Thomas Cook and Organization of Travel – Grand Circular Tour – Manila Declaration Modern Travel Agency – Functions – Setting up of Travel Agency – Organisation of Travel – Tour Operator – Travel Agencies – Thomas Cook – Sita Travels and Cox and Kings .

### UNIT III

International Co operation in Tourism – IUOTO – WTO – PATA – IATA – ICAO.

### **UNIT IV**

Tourism Planning in India – India National Tourism Policy 1982 – National Tourism Action Plan 1992 – Planning at National – Regional – Local level – Tourism Regulations in India – Tourism as an Industry – Future Prospects of Tourism.

### UNIT V

Career Opportunities in Tourism Industry – Problems Faced by Tourists and Tourism Industry – Private Sector – Transport System – Sight seeing.

## ELECTIVE 1 - CULTURAL HERITAGE OF INDIA

### UNIT I

Indian Culture – Heterogeneous Population – Spirit of Toleration – Unity in Diversity – Caste System – Hindu Marriage – Types of Marriages.

### UNIT II

Indus Valley - Origin - Extent - Town Planning, Great Bath - Socio - Religious Life - Dress, Ornaments - Amusement - Art and Architecture - Vedic Culture - Four Vedas - Social Structure - Religion.

### **UNIT III**

Mauryas – Guptas – Rajputs – Social Conditions – Customs and Manners – Status of Women – Dress – Jewellery, Food, Drink – Amusements – Religious Rites – Ceremonies – Art and Architecture.

### UNIT IV

Age of Pallavas, Cholas and Vijayanagar – Literature – Social Life – Occupation – Art and Architecture.

### **UNIT V**

Delhi Sultanate and Mughals – Art and Architecture of Islamic Period – Art and Architecture of British.

## SECOND SEMESTER

## PAPER V - ORGANISATIONAL BEHAVIOUR

## UNIT I

Introduction to Organizational Behaviour – Definition of Organisational Behaviour – Perception and Learning.

### UNIT II

Motivation – Personality – Informal Organization and Groups – Dynamics – Key Group Concepts like Role – Status – Accuracy – Types of Power – Effectiveness of Power Basis.

### UNIT III

Communication – Nature and Significance – Goals and Objectives – Barriers to Effective Communication – Joe Hurry Window Communication System – Verbal and Non- Verbal Communication.

### **UNIT IV**

Leadership and Effective Supervision – Leadership Styles – Conflicts of Sources and Classification of Conflicts.

### UNIT V

Stress: Causes of Stress – Effects and Problems of Stress – Individual and Organizational Coping up Strategies of Stress.

# PAPER VI - CUSTOMER RELATIONS AND SERVICES MANAGEMENT

## UNIT I

Understanding Services – Unique Characteristics – Service Definition and Classification – Service Package – Core and Supplementary Services – 4 C's Internal Marketing – Major Factors of Change- Understanding – Thinking and Adapting services- Organization to New Rules – Professional Services

### UNIT II

Strategic Issues in Services – Developing New Service – Flow Chart – Blue Print – Positioning a Service in the Market Place – Using Positioning Maps to Plot Strategy

### UNIT III

Strategic Issues and Services – Customer Enquiry – Information Systems for Better Service to Customer – Targeting Customers and Building Relationships – CRM – Customer Satisfaction – Customer Loyalty – The Kanos Model

### **UNIT IV**

Managing Service Quality – Basic Characteristics of Services – Gap basic model – Perception Vs Expectation – Dimensions of Service Quality – Complaint Handling – Servqual Model

### **UNIT V**

Managing Customer Service Functions – Interaction between Customers and Employees – Customer Role In Service Production and Delivery – Role of E-business in Service Industry

## PAPER VII - PUBLIC RELATIONS AND JOURNALISM IN TOURISM

### UNIT I

Introduction to Contemporary Public Relations – Evolution of PR – Communication and Public Opinion

### UNIT II

PR Process – Defining PR Problem – Planning and Programming – Taking Action and Communicating – Evaluating the Program.

### UNIT III

The Public – Internal Public – Communication Media – Mass Media – Reaching the General Public – External Public – Media Relations – Concepts of Corporate, Social Responsibility.

### **UNIT IV**

Journalism – Definition – Principles of Modern Journalism – Areas of Journalism – Ethics and Features of Journalism.

### UNIT V

Reporting – Basic Requisites of a Journalist – Profile of the Reporter – The Art of Interview – Art of Travel Writing – Elements of a Travel Article – Types of Travel Writing – Writing a Travel Article: Specifications on how to write Article – Article type – Special Article – Making Plans for Travel: Before you go, Making a plan, Connecting on locations – Photography and Travel Writing

### TOURISM MARKETING

UNIT I Measuring the Tourism – Phenomenon – Travel Statistics – Statistics for planning – Categories of Tourist Statistics – Characteristics of Statistics – Methods of Measurement – Techniques and Problems of Measurement.

UNIT II Marketing Concept in Tourism – Mass Production and the Markets –
Definition of Marketing – Marketing in Tourism – Define Tourism Marketing –
The Tourist Product – Special Features of Tourism Marketing – Marketing Process
- Research – Market Segmentation – Difference Between Travel Market –
Commodity Market.

UNIT III Tourism Demand – Theoretical Background – Types of Tourism Demand – Indicators of Effective Demand – Determinants of Tourism Demand – National and International Tourist Demand – Tourism Supply – Theoretical Background – Laws of Supply – Elasticity of supply – Tourism Supply.

UNIT IV Pricing in Tourism – Determinants of Prices – Individual Demand – Market Demand – cost – Competition – Pricing the Service Product of Tourism – Multiplier effects – Tourism Economic Cost Benefit Analysis – Tourism – Balance of Payment.

UNIT V Impact of Tourism – Economic, Social and Cultural Impact of Tourisms – Tourist Demand Forecasting – Methods of Forecasting – Public and Private Sectors in Tourism – Role of Government in Tourism – Tourism and International Understanding.

## **ELECTIVE 2 – HUMAN RIGHTS AND TOURISM**

### UNIT-I

Origin, Nature and Scope of Human Rights – Theories of Human Rights – Magna Carta – Bills of Rights, Rights of Man.

### UNIT-II

Human Rights and Fundamental Rights – Duties of Citizens – Constitutional Remedies of Human Rights – Directive Principles of State Policy

### UNIT - III

Human Rights and Tourism related Issues – Trafficking in Women and Children – Drug Trafficking – Dispossession and Displacement of People – Tourism, Public Safety and Health.

### UNIT-IV

Tourism and Environment - Marine Coastal Regulations Zone, Rules and Laws.

### UNIT-V

Human Rights and Voluntary Organisations in India – Promotion of Human Rights – Challenges of Human Rights.

## COMMUNICATIVE SKILL IN FRENCH LANGUAGE - I

## UNIT-I

Contacts ...... Pages 9 - 24

## UNIT - II

Le Français Moyen ..... Pages 25 – 42

## UNIT - III

En France ..... Pages 43 – 58

## UNIT-IV

Bons Baisers ...... Pages 59 – 76

## UNIT V

50 Millions ...... Pages 77 – 92

### **UNIT VI**

Tu es libre se soir ? Pages 93-110

### THIRD SEMESTER

### PAPER - FRONT OFFICE MANAGEMENT

## UNIT I

The Lodging Industry – Hospitality Industry- Level Of Service – Ownership and Affiliation – Reasons of Traveling .

### UNIT II

Hotel Organization – Organization Charts – Classify Functional Areas – Room Division – Food and Beverage Division – Sales and Marketing Division – Account Division – Engineering and Maintenance Division – Security Division – Human Resource Division – Front Office Operations – Organization – Goal and Strategies – Job Description – Job Specification.

### **UNIT III**

Front Office Operation – Guest Cycle – Front Office System – Front Office Forms

– The Front Desk – Front Office Equipment – Telecommunication – Property

Management System – Reservation – Types of Reservation – Reservation

Maintenance – Reservation Report – Registration – Pre Registration – The

Registration Record – Method of Payment

### **UNIT IV**

Front office Responsibilities – Front office Communication – Inter Departmental Communication – Guest Service – Guest Relation – Front Office Security Functions – Managing Human Resources – Recruiting – Selecting – Hiring – Skills Training.

### UNIT V

Front Office Accounting – Accounting Fundamentals – Creation and Maintenance of Accounts – Internal Control – Settlement of Accounts – Concept of Revenue Management.

## PAPER - HUMAN RESOURCE MANAGEMENT

### UNIT I

Introduction to Personnel Management and Objectives – Scope and Functions of Personnel Management – Qualities of a Good Personnel Manager.

### UNIT II

Personnel Management in India – Origin and Growth of Personnel Function – Factors Impending The Growth of Personnel Management in India – Future of Personnel Management in India.

#### UNIT III

Manpower Planning – Definition of Manpower Planning – Significance, Nature, Need of Manpower Planning – Stages and Steps in Manpower Planning – Objectives of Human Resource Planning – Advantages and Disadvantages of Manpower Planning.

### UNIT IV

Recruitment Sources – Merits, Demerits of Recruitment – Recruitment Policy – Selection – Steps in Selection Procedure – Interview – Induction – Promotion – Transfer – Training – Communication – Performance Appraisal.

### UNIT V

Employee Morale – Management of Grievances – Compensation Management – Methods of Wage Payment – Sound Wage Plan – Incentive Wage Plan – Types of Incentive Plans – Factors Influencing Wage Structure – Top Evaluation – Merit Rating – Wage Regulations – National Wage Policy – Employee Safety – Industrial Health – Trade Unions.

## PAPER - RESEARCH METHODOLOGY

## UNIT I

Introduction to Research Methodology - Meaning of Research - Objectives of Research - Motivation in Research - Types of Research - Significance of Research # Methodology, Criteria for Good Research.

## UNIT II

Research Design and Sampling Design - Meaning of Research Design - Need for Research Design - Features of a Good Design - Concepts Relating to Research Design - Developing Research Plan - Steps in Sampling Design - Characteristics of a Good Sampling Design - Types of Sample Design.

### **UNIT III**

Data Collection - Collection of Primary Data - Collection of Data Through Questionnaires and Schedules - Collection of Secondary Data - Processing and Analysis of Data - Sampling Fundamentals.

### **UNIT IV**

Testing of Hypothesis - What is Hypothesis ? - Basic Concepts - Procedure for Hypothesis – Tests of Hypothesis.

### UNIT V

Report Writing - Significance of Report Writing - Different Steps in Writing Reports - Layout of Research Reports - Types of Reports - Oral Presentation -Mechanics of Writing a Research Report - Role of a Computer in Research.

## PAPER - MANAGEMENT INFORMATION SYSTEM IN TOURISM

## UNIT I

Introduction – Concept – Role and Impact of MIS in Tourism Industry – Modern Media Techniques – Internet in Tourism Industry – Computers in Cargo, Airlines, Hotels and Railways. CRS – Galileo, Abascus – Amadeus.

## UNIT II

Process of Management – MIS A Tool For Management Process – Basic Model of Organisation Structure – MIS and Organisation.

### UNIT III

Decision Making Concepts – MIS – Decision Support System – Characteristics and Capabilities of DSS – Components of DSS.

### UNIT IV

System Approach and MIS - Data Base Management System RDBMS.

### UNIT V

Function Management, Marketing, Personnel, Production and Finance, Information System.

# COMMUNICATIIVE SKILL IN FRENCH LANGUAGE - II

UNIT VII

Suivez le guide ...... Pages 111-126

UNIT VIII

A La Mode ..... Pages 127-144

UNIT IX

Le Cinema ..... Pages 145-164

UNIT X

D'hier a Demain ..... Pages 165-182

UNIT XI

Les sports ...... pages 183-202

**UNIT XII** 

Un air de fete ...... Pages 203-225

## FOURTH SEMESTER

## PAPER - AIR TICKETING AND FARE CONSTRUCTION

UNIT I Civil Aviation in India – Air Transport: Airlines Abbreviations, Codes and Definitions – Chicago Convention – Warsaw Convention – Aircraft and inflight Services – Airport Facilities and Special Passengers – Automation – Baggage – International Regulations – Bilateral Agreements – Travel Guides – Aviation Geography – IATA.

UNIT II Airfares and Ticketing – Arrangement of the Tariff Manuals – Guidelines for International Tariff Rules – Terms and Definitions – Published Fares – Arrangement of Foreign Currency – RBI Regulations and Formalities – Currency Regulations – Round and Circle Trip Fares – Journeys in Different Classes – Special Fares – Discounted Fares – taxes – Ticketing Instructions – BSP Procedures – Stock Control and Security of Accountable Documents.

UNIT III Airfares and Ticketing – 2: Review of Basic Fare Construction

Principles – General Ticketing Instructions – MCO (Miscellaneous Charges Order)

– PTA (Prepaid Ticket Advice) – The Mileage System – Lowest Combination

– PTA (Prepaid Ticket Advice) – The Mileage System – Lowest Combination

Principle – Round and Circle Trip Fares – Journeys in Different Classes of

Principle – Round the World Fares – "Open Jaw" Journeys – Special Fares – Re
Services – Around the World Fares.

UNIT IV Tour Programmes: Terms and Abbreviations – Types of Tours – How and Why Tours are Produced – Items Included in a Tour Brochure – Booking Conditions – Reservation Procedures.

UNIT V Travel Formalities: The Passport – Health Certificates – Taxes, Customs and Currency – Travel Insurance – Credit Cards – Travel Freight Formalities – and Currency – General Preventive Measures – The Travel Information Travel Formalities – General Preventive Measures – The Travel Information Manual (TIM) – Consequences of Negligence.

## PAPER - ECO TOURISM

UNIT I Basic Principles of Tourism Ecology – Definition of Ecology – Five Basic Laws of Ecology – Environment – Eco System – Basic Properties of Eco Systems and their Relevance in the Context of Tourism – Eco System Diversity – Habitat, Species, Community – Cultural – Eco System – Absorbing Capacity – Carrying Capacity – Stability – Dynamics – Multi Functionality, Integrity and Sustainability.

UNIT II Eco Tourism – Interaction of Ecology and Environment for Tourist Activities – Various Types of Eco Tourism – Eco Cultural Tourism, Health Tourism, Heritage Tourism, Adventure Tourism – Farm Tourism – Angling (Fishing Tourism) and Water Sports Related Eco Tourism Activities.

UNIT III Conservation of Ecology – Management of Eco System – Basic Principles, Goals and Strategies with Special Emphasis on Tourism Codes of Conduct For Different Stake – Holders – Ecological Planning – UN Initiatives on Ecology and Environment – National Policy on Ecology and Environment – Future Prospects and Policy Alternatives.

UNIT IV Introduction to Human Ecology – Tourism Geography – Pollution Ecology – Energy Environment Nexus – Non – Equilibrium Ecology – Ecological Foot Princs Ecological and Socio-Economic Indicators – Ecological Economics – Eco Cultural Tourism Adaptive/Sustainable Management of Eco System With Special Reference to Tourism.

UNIT V Environmental Education and Legislation – Needs and Strategies With Special Emphasis on Tourism – Suggestions for Long Time Sustainable Tourist Activities – A Critical Review of Tourist Policy and Eco Tourism Policy of India – Tourism Planning and Implementation in India – Sustainable Tourism Planning for Ecologically Sensitive Areas and Protected Areas – Methodology for Developing New Tourism Activities Without Affecting Existing Ecology and Environment.

## GLOBAL TOURISM - I

## UNIT I

International Tourism: Growth and Trends – Tourism and International Economy – Tourism and International Understanding.

## UNIT II

Tourism in Europe – Austria – Belgium – UK – Denmark – France – Germany – Greece – Ireland – Italy – Spain – Portugal – Norway – Sweden – Switzerland.

## UNIT III

Tourism in USA – New/York-New/Jersy-Florida – California – San Fransisco – Washington DC – Hollywood – Chicago – Illinois – Hawaii – Miami – Niagara – Philadelphia – Georgia – Texas – Important Landmarks in Latin America – Australia – Newzealand.

### UNIT IV

Tourism in South East Asia: Singapore, Malaysia, Hong kong, China, Japan.

### UNIT V

Contemporary Issues in Global Tourism – Future of Global Tourism.

## GLOBAL TOURISM - II

Future of Global Tourism - Obstacles in Tourism - Tourism as a Great Economic and Social Force - Travel, Trade, Fairs and Exhibitions.

## UNIT II

Tourism in Pakistan – Bangladesh – Srilanka.

## UNIT III

Tourism in South Africa and Middle East.

UNTI IV Importance of Geography in Tourism - Natural and Climatic Regions of the World in Brief - Impact of Weather and Climate on Tourist Destinations.

Global Tourism Geography - Map Reading - Latitude - Longitude - International Data line - Time Zones - Calculation of Time - Time Difference - Variations -Standard Time.

## PAPER DISSERTATION

PROJECT : 60 Marks

INTERNAL : 20 Marks

VIVA : 20 Marks

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100 Marks

### Assessment Details

| Internals (25) | Particulars       | Marks      |
|----------------|-------------------|------------|
|                | Test (2 out of 3) | 10         |
|                | Attendance        | 05         |
|                | Seminars          | 05         |
|                | Assignments       | 05         |
|                | Total             | 25         |
| External (75)  |                   | 75         |
|                | Total             | 25+75= 100 |

signature of the head of the department

signature of the principal